



*Pennsylvania Steel  
Company, Inc.*

# PRESS RELEASE

Monday, 26 August, 2024

## **Pennsylvania Steel Company acquires leading steel supply company in Birmingham, Alabama**

Bensalem, PA - 08/26/2024 - Pennsylvania Steel Company Inc., a leading Steel Service Center, is pleased to announce the acquisition of Besco Steel Supply, a steel service center based in Birmingham, Alabama.

For over 30 years, Besco Steel Supply has built a reputation for excellence, and forging strong, lasting relationships with its customers. This acquisition marks a significant milestone in PA Steel's growth strategy, further solidifying our position as a leader in the Steel Service Center Industry and expanding our reach in the Southeastern United States.

The integration of Besco Steel's operations with PA Steel will enhance our ability to meet the needs of our customers with a broader range of products & services, while maintaining the high standards of quality and service that both companies are known for.

### **Birmingham's New Leadership**



Hale Nelson started in the Metal Industry in 2006 and worked successfully in Inside Sales, Outside Sales, & both Operations & Sales Management, and was an award winning District General Manager of three locations in the Southeast. Prior to joining Pennsylvania Steel, Hale was a Regional Director of Operations in the Construction Supply Industry.



*Pennsylvania Steel Company Inc. is proud to be a Veteran-Owned Company since 1972 & remains dedicated to delivering exceptional value to our customers & employees.*



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